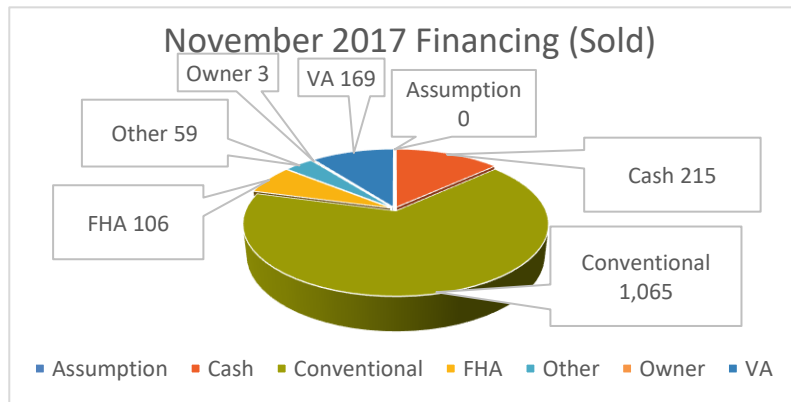




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern **Virginia** Area*
 Home **Sales Report**
 November 2017

HOME SALES	Percent Change	2017	2016
Detached		707	664
Attached		420	426
Condos & Co-ops		490	452
Total	4.86%	1,617	1,542
Average Days On Market	-9.09%	50	55
INVENTORY			
Detached		1,730	2,017
Attached		535	561
Condos & Co-ops		970	1,073
Total	-11.39%	3,235	3,651
New Listings	-1.13%	1,482	1,499
New Under Contract Sales	2.98%	553	537
New Contingent Sales	-3.75%	976	1,014
All Pending Sales	-9.76%	1,961	2,173
Months Supply	-15.50%	2.00	2.37
SALES PRICE			
Average	7.59%	\$580,733	\$539,750
Median	6.36%	\$499,900	\$470,000
YEAR TO DATE			
YTD Homes Sold	4.81%	20,479	19,539
YTD Sales Volume	8.94%	\$11,817,920,655	\$10,848,405,893
YTD Average Sales Price	3.94%	\$577,075	\$555,218



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*EDITOR'SNOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.