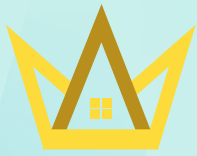


# NEW

Award Year 2018 and Beyond



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®  
**TOP PRODUCER'S CLUB**

## SIMPLIFIED!



**Top Producer  
Platinum Award**

\$6,000,000  
or 48 Transactions



**Top Producer  
Gold Award**

\$3,000,000  
or 24 Transactions



**Lifetime Top Producer  
Diamond Award**

10 Year Top Producer's Club Membership  
(Automatic for MMDSC Lifetime Top Producers or Life members with \$25 fee)



### All Production Applicable!

- Residential Sales
- Annual rental volume & units
- Land Sales
- Commercial Transactions
- Out-of-state Transactions

### No Transaction Report Necessary!

Broker must verify transaction records and sign Broker Verification Form

Recognition social event open to:

**ALL TOP PRODUCERS  
AND THEIR BROKERS**

# VS

# OLD

Award Year 2017 and Prior

Multi-Million Dollar  
**SALES CLUB**



## COMPLICATED

**Top Producer**

\$6,000,000  
or 48 Transactions

**Multi-Million  
Dollar Sales Club**

\$3,000,000  
or 24 Transactions

**Life Member, Multi-  
Million Dollar Sales Club**

10 Year MMDSC  
Membership

**Lifetime Top  
Producer**

Qualified as Top  
Producer for 5 Years



### Only Sales Applicable

- Residential Sales
- Commercial and out-of-state volume permitted, but only up to 50% of total sales. 50% of transactions have to come from Residential Sales in Virginia

### MLS Sales Report Required to Verify Transactions

Breakfast event open to First Timers, Anniversary Members, and Lifetime Top Producers and their brokers ONLY