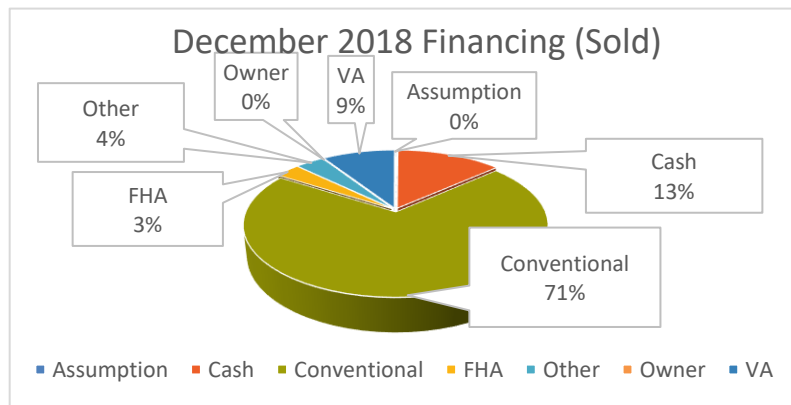




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
December 2018

HOME SALES	Percent Change	2018	2017
Detached		635	643
Attached		412	384
Condos & Co-ops		467	410
Total	5.36%	1,514	1,437
Average Days On Market	-17.57%	61	74
INVENTORY			
Detached		1,221	1,284
Attached		271	384
Condos & Co-ops		413	718
Total	-20.16%	1,905	2,386
New Listings	-2.91%	835	860
New Under Contract Sales	73.75%	801	461
New Contingent Sales	-25.44%	469	629
All Pending Sales	14.12%	1,697	1,487
Months Supply	-24.22%	1.26	1.66
SALES PRICE			
Average	0.41%	\$593,400	\$591,005
Median	0.39%	\$512,000	\$510,000
YEAR TO DATE			
YTD Homes Sold	-2.38%	21,394	21,916
YTD Sales Volume	-0.61%	\$12,589,360,608	\$12,667,194,486
YTD Average Sales Price	1.81%	\$588,453	\$577,988



*EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.