



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
 8407 Pennell St., Fairfax, VA 22031 | 703.207.3216
 webmaster@nvar.com

Northern Virginia Area*
Home Sales Report
October 2018

HOME SALES	Percent Change	2018	2017
Detached		634	692
Attached		427	440
Condos & Co-ops		513	520
Total	-4.06%	*1585	1,652
INVENTORY			
Detached		2,121	2,217
Attached		668	681
Condos & Co-ops		978	1,140
Total	-6.19%	*3789	4,038
New Listings	6.55%	2,213	2,077
New Under Contract Sales	6.20%	685	645
New Contingent Sales	-5.81%	1,086	1,153
All Pending Sales	-7.43%	2,042	2,206
Months Supply	-2.22%	2.39	2.44
SALES PRICE			
Average	0.96%	\$569,748	\$564,356
Median	3.16%	\$490,000	\$475,000
YEAR TO DATE			
YTD Homes Sold	-2.57%	18,377	18,862
YTD Sales Volume	-0.54%	\$10,820,103,323	\$10,878,875,554
YTD Average Sales Price	2.08%	\$588,785	\$576,762

* Please note that there are discrepancies in the total sales and total listings numbers resulting from insufficient "structure type" data at the time of publication by RBIntel.

Thank you to our partner:



*EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.