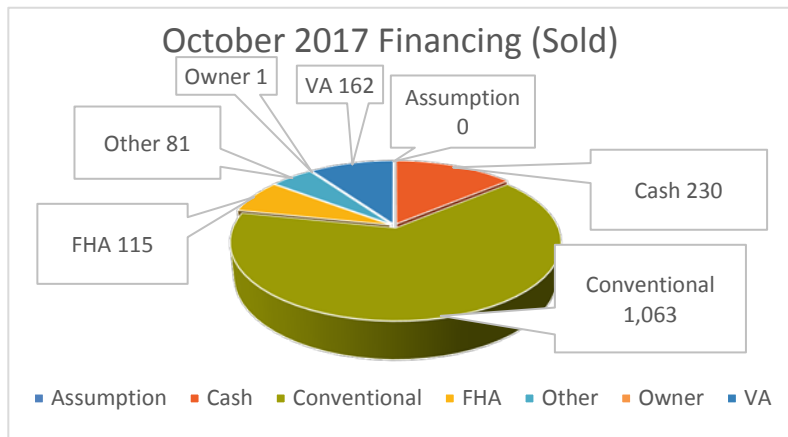




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
October 2017

HOME SALES	Percent Change	2017	2016
Detached		692	652
Attached		440	422
Condos & Co-ops		520	466
Total	7.27%	1,652	1,540
Average Days On Market	-15.38%	44	52
INVENTORY			
Detached		2,217	2,447
Attached		681	751
Condos & Co-ops		1,140	1,237
Total	-8.95%	4,038	4,435
New Listings	4.74%	2,077	1,983
New Under Contract Sales	21.24%	645	532
New Contingent Sales	-3.84%	1,153	1,199
All Pending Sales	-5.16%	2,206	2,326
Months Supply	-15.12%	2.44	2.88
SALES PRICE			
Average	3.02%	\$564,356	\$547,805
Median	2.04%	\$475,000	\$465,500
YEAR TO DATE			
YTD Homes Sold	4.81%	18,862	17,997
YTD Sales Volume	8.61%	\$10,878,875,554	\$10,016,111,409
YTD Average Sales Price	3.63%	\$576,762	\$556,543



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*EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.