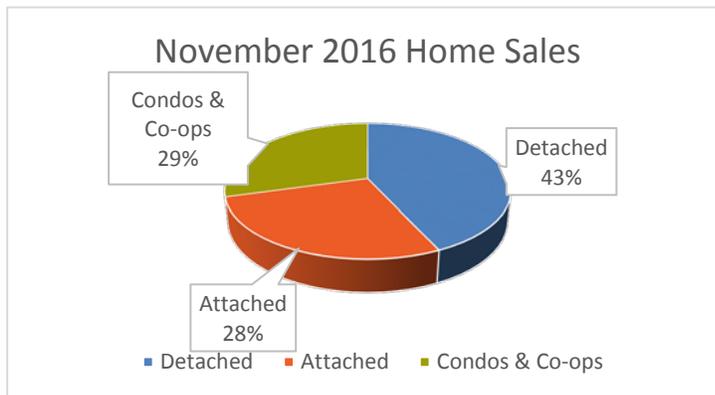




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
November 2016

HOME SALES	Percent Change	2016	2015
Detached	24.81%	664	532
Attached	15.45%	426	369
Condos & Co-ops	37.39%	452	329
Total	25.37%	1,542	1,230
Average Days On Market	-6.78%	55	59
New Pending Sales	7.19%	1,551	1,447
All Pending Sales	-3.16%	2,173	2,244
ACTIVE LISTINGS			
Detached	-12.80%	2,017	2,313
Attached	-32.73%	561	834
Condos & Co-ops	-21.16%	1,073	1,361
Total	-19.01%	3,651	4,508
Months Supply	-35.40%	2.37	3.67
SALES PRICE			
Average	-2.57%	\$539,750	\$554,011
Median	-2.08%	\$470,000	\$480,000
YEAR TO DATE			
YTD Homes Sold	4.42%	19,539	18,712
YTD Sales Volume	4.00%	\$10,848,405,893	\$10,431,491,362
YTD Average Sales Price	-0.41%	\$555,218	\$557,476



***EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIIntel may not reflect all real estate activity in the market.