



Realtor® 007 Online Presence & Bio Exercise

① How do you want your name to appear in public?

② What is your Realtor® identity?

③ What geographic area do you serve?

- | | | | |
|--|--|--------------------------------------|--|
| <input type="checkbox"/> Alexandria City | <input type="checkbox"/> Fairfax | <input type="checkbox"/> Lorton | <input type="checkbox"/> Northern Virginia |
| <input type="checkbox"/> Arlington | <input type="checkbox"/> Fairfax City | <input type="checkbox"/> McLean | <input type="checkbox"/> Virginia (other) |
| <input type="checkbox"/> Annandale | <input type="checkbox"/> Fairfax Station | <input type="checkbox"/> Merrifield | <input type="checkbox"/> Maryland |
| <input type="checkbox"/> Burke | <input type="checkbox"/> Falls Church | <input type="checkbox"/> Oakton | <input type="checkbox"/> Washington D.C. |
| <input type="checkbox"/> Centreville | <input type="checkbox"/> Falls Church City | <input type="checkbox"/> Reston | <input type="checkbox"/> DC Metro Area |
| <input type="checkbox"/> Chantilly | <input type="checkbox"/> Fort Belvoir | <input type="checkbox"/> Springfield | <input type="checkbox"/> _____ |
| <input type="checkbox"/> Clifton | <input type="checkbox"/> Great Falls | <input type="checkbox"/> Vienna | <input type="checkbox"/> _____ |
| <input type="checkbox"/> Dunn Loring | <input type="checkbox"/> Herndon | <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
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④ What demographic do you specialize in?

- | | | |
|--|--|---|
| <input type="checkbox"/> Buyers | <input type="checkbox"/> International | <input type="checkbox"/> Rentals |
| <input type="checkbox"/> Commercial | <input type="checkbox"/> Investors | <input type="checkbox"/> Resort/Second Home |
| <input type="checkbox"/> Condos | <input type="checkbox"/> Luxury | <input type="checkbox"/> Sellers |
| <input type="checkbox"/> First-Time Buyers | <input type="checkbox"/> Military | <input type="checkbox"/> Seniors |
| <input type="checkbox"/> Green | <input type="checkbox"/> Neighborhood | <input type="checkbox"/> _____ |
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⑤ What is your experience since age 18? What about that experience encouraged you to become a real estate agent?

⑥ What is something personal about yourself you are willing to share?

⑦ Why did you choose the real estate field?