

FAUQUIER COUNTY HOUSING REPORT

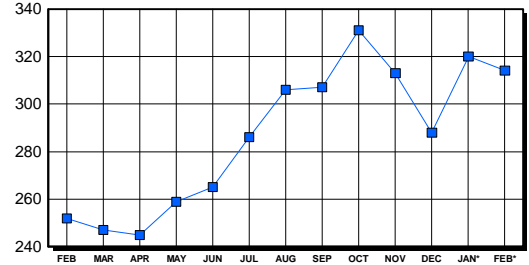
Residential Market Report Single Family Homes February 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	3	6	-50.0	10	9	11.1
150000-299999	41	58	-29.3	101	99	2.0
300000-449999	29	16	81.3	106	70	51.4
450000-599999	10	13	-23.1	38	23	65.2
600000-749999	2	5	-60.0	16	12	33.3
750000-999999	0	2	-200.0	12	10	0.0
1000000 & Over	3	2	50.0	31	29	6.9
Grand Total:	88	102	-13.7	314	252	24.6

INVENTORY TREND

Listings Active At End Of Month

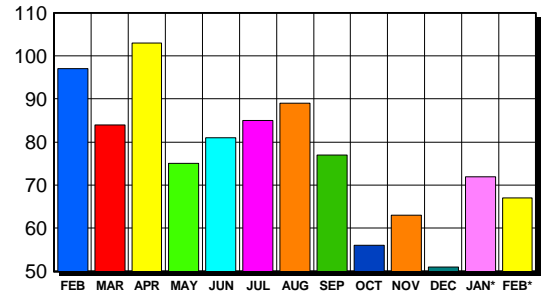


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	2	10	-80.0	10	21	-52.4
150000-299999	37	54	-31.5	71	89	-20.2
300000-449999	20	19	5.3	43	33	30.3
450000-599999	7	5	40.0	13	14	-7.1
600000-749999	1	4	-75.0	1	7	-85.7
750000-999999	0	4	-400.0	1	5	-80.0
1000000 & Over	0	2	-200.0	0	2	0.0
Grand Total:	67	98	-31.6	139	171	-18.7

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

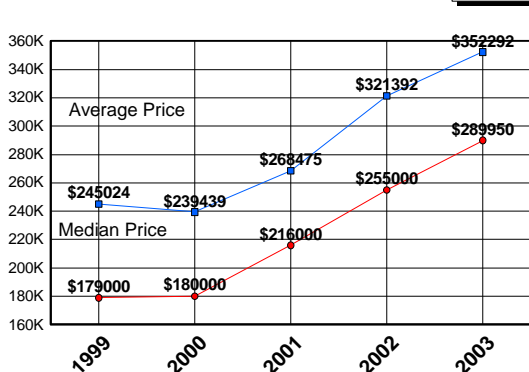
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	4	6	-33.3	10	18	-44.4
150000-299999	14	31	-54.8	51	68	-25.0
300000-449999	15	14	7.1	33	24	37.5
450000-599999	10	4	150.0	15	8	87.5
600000-749999	1	3	-66.7	2	5	-60.0
750000-999999	0	3	-300.0	2	5	-60.0
1000000 & Over	2	0	200.0	4	1	300.0
Grand Total:	46	61	-24.6	117	129	-9.3

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

