



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

*The Voice for Real Estate in Northern Virginia*

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**NORTHERN VIRGINIA AREA\***  
**HOME SALES REPORT**  
 January 2011

HOME SALES	2011	2010
Detached	377	422
Attached	265	317
Condos & Co-ops	281	326
Total	<b>(-13.33%) 923</b>	1,065
Average Days On Market	<b>(+30.00%) 78</b>	60
New Pending Sales	<b>(+10.18%) 1,461</b>	<b>1,326</b>
<b>ACTIVE LISTINGS</b>		
Detached	1,744	1,761
Attached	705	604
Condos & Co-ops	1,076	1,052
Total	<b>(+3.16%) 3,525</b>	3,417
Months Supply	<b>(+19.03%) 3.82</b>	3.21
<b>SALES PRICE</b>		
Average	<b>(+3.67%) \$448,615</b>	\$432,741
Median	<b>(+2.78%) \$370,000</b>	\$360,000
<b>YEAR TO DATE</b>		
YTD Homes Sold	<b>(-13.33%) 923</b>	1,065
YTD Sales Volume	\$414,072,073	\$460,869,683
YTD Average Sales Price	<b>(+3.67%) \$448,615</b>	\$432,741

**\*EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel).

Figures include data collected from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIntel may not reflect all real estate activity in the market.

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