

Stop trouble before it starts!



Interested in protecting yourself and your business from costly disputes?

For only \$95 per person, take *all* eight Risk Reduction courses offered in 2011 by the NVAR Realtor® School.

Purchase a Risk Reduction Training PASSPORT today and stop trouble before it starts!

Courses offered multiple times in 2011, beginning June 15.
See course schedule.

Purchase Deadline: June 30, 2011

Questions? 703.207.3244 | registrations@nvar.com

Purchase your PASSPORT today, go to:
go.nvar.com/StopRisk

How to register for PASSPORT holders:

1. Purchase your Risk Reduction PASSPORT online at: go.nvar.com/StopRisk or include payment with form.
2. Select the courses you want to take from the course list.
3. Fax completed form to 703.207.3270; or
Mail to: NVAR, 8407 Pennell Street, Fairfax, Virginia 22031; or
Email course selections to registrations@nvar.com
(Please note: Online course registration is not available for PASSPORT holders)
4. A confirmation will be sent to the email address provided within two business days after registration is received.

REALTOR® RISK REDUCTION TRAINING PASSPORT

Choose from the following Risk Reduction Courses:

Take all eight! **Only \$95** with the purchase of a PASSPORT.

Name _____

Company Name _____

Member (NRDS)# _____

Day Phone _____ Cell Phone _____

Email Address _____

Purchase your Risk Reduction PASSPORT online at go.nvar.com/StopRisk or include \$95 payment below. If you wish to attend a single course, you may do so for \$25 each without the purchase of the PASSPORT.

I wish to purchase: \$95 - PASSPORT -or- \$25 - Single Course

Payment Method (please check one):

Personal Check Corporate Check Amex Disc Visa MC

Credit Card # _____ Exp. Date _____ / _____

CID/CVV # (3-digit # on back of card or 4-digit # on front of Amex card) _____

Billing Address _____

City, State, Zip _____

Cardholder's Name _____

Signature _____

Go to go.nvar.com/StopRisk for detailed course descriptions

1 NEGOTIATIONS

Approved for 3hrs Broker Management CE Credit
3hrs Real Estate Related CE Credit

Date	Time	Location
<input type="checkbox"/> Wed. June 15	1 - 4 p.m.	Fairfax
<input type="checkbox"/> Thurs. Sept. 15	1 - 4 p.m.	Herndon
<input type="checkbox"/> Wed. Oct. 26	9 a.m. - 12 p.m.	Fairfax

2 DETECTION & PREVENTION OF CONTRACT FRAUD

Approved for 4hrs Broker Management CE Credit
4hrs Real Estate Related CE Credit
4hrs Real Estate Related PL Residential Credit

Date	Time	Location
<input type="checkbox"/> Tues. June 21	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Thurs. Sept. 22	8:45 a.m. - 12:25 p.m.	Herndon
<input type="checkbox"/> Wed. Oct. 19	1 - 4:45 p.m.	Herndon

3 BROKERAGE RISK & LIABILITY

Approved for 4hrs Broker Management CE Credit

Date	Time	Location
<input type="checkbox"/> Thurs. June 16	8:45 a.m. 12:25 p.m.	Fairfax
<input type="checkbox"/> Thurs. July 28	8:45 a.m. 12:25 p.m.	Fairfax
<input type="checkbox"/> Wed. Aug. 10	8:45 a.m. 12:25 p.m.	Fairfax
<input type="checkbox"/> Wed. Sept. 21	8:45 a.m. 12:25 p.m.	Fairfax
<input type="checkbox"/> Thurs. Oct. 13	8:45 a.m. 12:25 p.m.	Fairfax
<input type="checkbox"/> Wed. Nov. 9	8:45 a.m. 12:25 p.m.	Herndon
<input type="checkbox"/> Wed. Dec. 14	8:45 a.m. 12:25 p.m.	Fairfax

4 PRODUCTIVE AGENTS & PROFITABLE OFFICES

Approved for 4hrs Broker Management CE Credit

Date	Time	Location
<input type="checkbox"/> Thurs. June 16	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Thurs. July 28	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Wed. Aug. 10	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Wed. Sept. 21	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Thurs. Oct. 13	1 - 4:45 p.m.	Fairfax
<input type="checkbox"/> Wed. Nov. 9	1 - 4:45 p.m.	Herndon
<input type="checkbox"/> Wed. Dec. 14	1 - 4:45 p.m.	Fairfax

5 PART I - THE RULES & TOOLS OF ADVERTISING

Approved for 3hrs Broker Management CE Credit
3hrs Real Estate Related CE Credit

Date	Time	Location
<input type="checkbox"/> Thurs. Aug. 11	1 - 4 p.m.	Fairfax
<input type="checkbox"/> Thurs. Nov. 10	1 - 4 p.m.	Herndon

6 *PART II - THE RULES & TOOLS OF ADVERTISING

Approved for 3hrs Broker Management CE Credit
3hrs Real Estate Related CE Credit

*Prerequisite – The Rules & Tools of Advertising Part I

Date	Time	Location
<input type="checkbox"/> Thurs. Aug. 18	1 - 4 p.m.	Fairfax
<input type="checkbox"/> Thurs. Nov. 17	1 - 4 p.m.	Herndon

7 *PART I - CONQUERING CONTRACTS:

*Registrant MUST attend Part I & Part II in order to receive Continuing Education Credit for this course.

Date	Time	Location
<input type="checkbox"/> Thurs. July 14	9 a.m. - 12 p.m.	Fairfax
<input type="checkbox"/> Thurs. Dec. 1	1 - 4 p.m.	Herndon

8 *PART II - CONQUERING CONTRACTS:

Approved for 6hrs Broker Management CE Credit
6hrs Real Estate Related CE Credit
3hrs Contracts Post Licensing Residential Credit

Date	Time	Location
<input type="checkbox"/> Thurs. July 21	9 a.m. - 12 p.m.	Fairfax
<input type="checkbox"/> Thurs. Dec. 15	1 - 4 p.m.	Herndon

FAX to: 703.207.3270 -or- MAIL to: NVAR, 8407 Pennell Street, Fairfax, Virginia 22031